

2024



# COMPANY PROFILE

# TABLE OF CONTENT

- + MEET THE CEO
- + MEET THE TEAM
- + MISSION
- + VISION
- + VALUES
- + SERVICES
- + PORTFOLIO

# MEET THE CEO

Rayan Jounblat, CEO of IRJ Consultancy, brings two decades of experience in project management, strategic planning, and client relations. Since 2008, he's led in aviation, automotive, and Formula 1 industries. With a master's in Aeronautical Engineering, he holds certifications like PMP, Scrum, and Six Sigma Green Belt. Rayan pioneered UAV development and optimized automotive production. He coaches in strategic planning, project management, and leadership. His vision propels IRJ Consultancy to success.



# MISSION

At IRJ Consultancy, our mission is to empower organizations to excel in the ever-evolving global landscape. We provide innovative, strategic, and sustainable solutions tailored to match specific needs. We are committed to leveraging our expertise, experience, and collaborative approach to drive positive change, foster growth, and create lasting value for our clients and partners.

# VISION

Our vision at IRJ Consultancy is to be recognized worldwide as the distinct leader in Engineering, Management, and Leadership Consulting Services. Our tailored solutions continuously aspire to adapt, innovate, and exceed expectations, shaping a future where organizations thrive, communities prosper, and where sustainability is at the forefront of every endeavor.

# VALUES

## 01. INNOVATION

We embrace agile innovation, constantly seeking new ideas and technologies. Committed to sustainability, we uphold ethical business practices and adapt to market changes instantly without affecting productivity, ensuring we meet the evolving needs of our clients.

## 02. COMMITMENT TO EXCELLENCE

We aim for flexibility while delivering excellence, striving for the highest standards of quality, professionalism, and consistency.

## 03. EMPOWERMENT

We empower individuals and organizations, fostering a positive culture that inspires high performance and effective teamwork. Our approach encourages motivation and open communication, qualify team members to achieve their full potential.

## 04. INTEGRITY

We prioritize integrity, honesty, and accountability, earning trust through ethical behavior. We focus on respecting deadlines, exceeding client expectations, delivering value through tailored solutions and responsive service.

2024



# SERVICES

# PROJECT MANAGEMENT

- Leading and Managing projects
- PMO activities including configuration and claim management
- Process optimization on company and project levels incl. creation of standards
- Establishing PM-Frameworks
- Stakeholder Management
- Conducting Workshops
- Pitching and vendor management
- Internal and external Reporting (e.g. BoD, IC, StC, etc.)
- Creation and optimization of business strategies

Industries: Space and Aviation, Automotive, FI, Machinery, Renewable Energy, Civil Eng., etc.



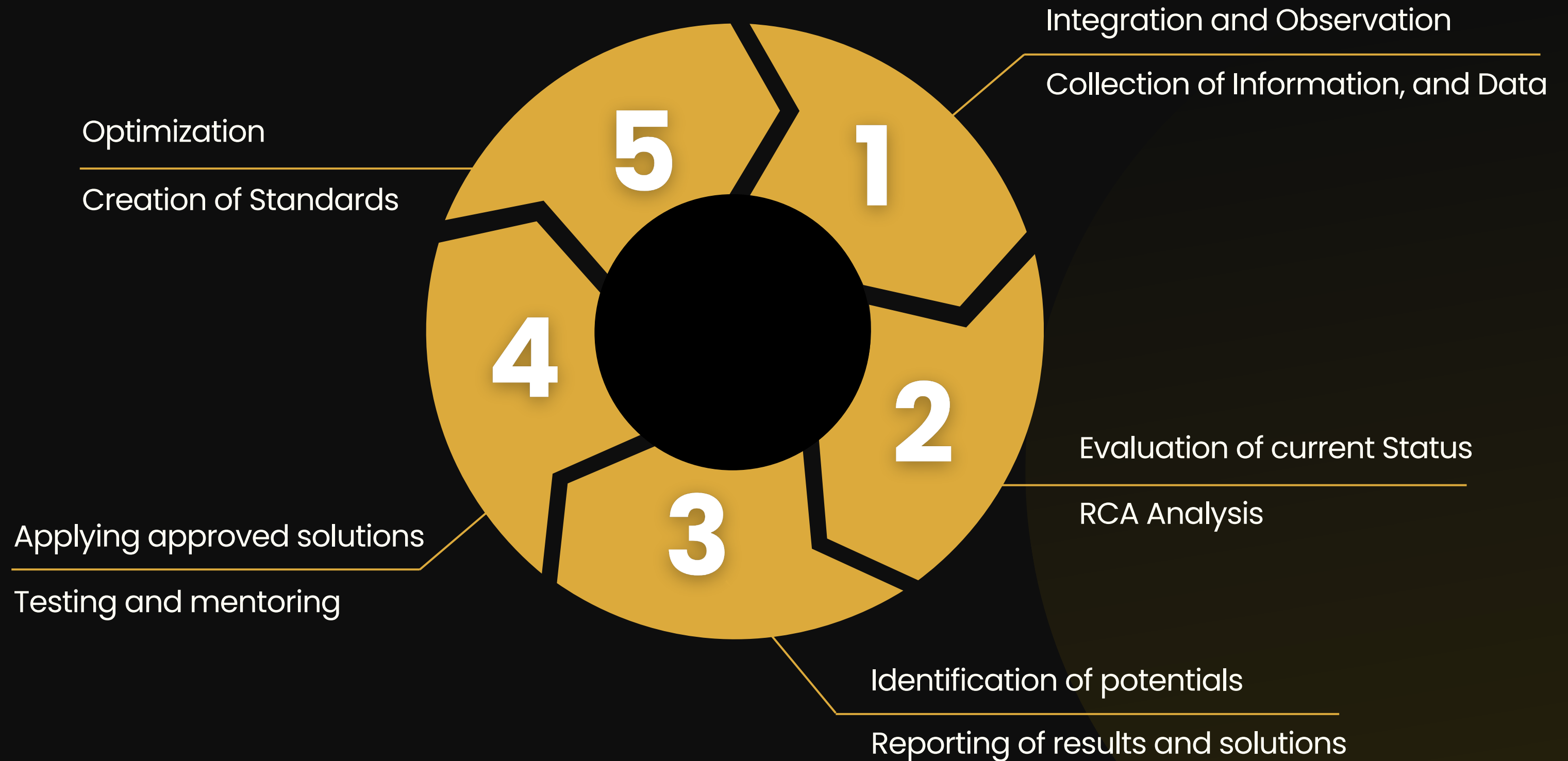
# TRAINING AND COACHING

- Professional Project Management
- Constructive Conflict Management
- Communication and Leadership skills
- Correlating Schedule, Risk, and Budget Management (WBS/EPSPSP)
- Software trainings in P6, SAFRAN, Catia V5, SolidWorks, MS-Project, etc.
- Providing personalized guidance for skill enhancement and goal achievement



# APPROACH

2024



2024



# PORTFOLIO

## PMO SERVICES AND PROJECT MANAGEMENT

### 50Hertz, Schott Technical Glass and ASML via Drees & Sommer

At Drees & Sommer, our focus included managing PMO activities for HVDC Onshore Projects, leading Schedule and Risk management for major projects, and optimizing processes and communication channels. We also coordinated project acquisition and vendor processes, drove business development strategies including market analysis, and advised and supported project managers, employees, and stakeholders. Additionally, we prioritized developing and training staff, preparing reports for the Board of Directors (BoD) and Investment Committee (IC), and setting and maintaining standards and objectives for efficiency across departments and businesses.

# PROJECT MANAGEMENT FOR PRODUCTION LINES

## Audi eTRON, BMW and AMG via Hörnlein Group

At Hörnlein Group, we excelled in multi-project management and leading international teams, monitoring budgets, schedules, investments, and resources. Our focus included designing and executing production lines for various vehicle parts, collaborating and communicating effectively with EOMs, suppliers, and other departments. We provided consultancy for technical aspects, led FMEA assessments, applied Six-Sigma methods, ensured quality assurance VDA 6.3 compliance, and enhanced the implementation of Industry 4.0 practices.

## PROJECT MANAGEMENT – AVIATION & F1

### UBC Composite GmbH

We designed, developed, and manufactured drones, as well as designing LiDAR sensor casings, aircraft, and automotive parts, including rotor blades. We supervised the design and strength assessment for aviation components and managed aviation and Motorsport projects (F1 & Le Mans), covering planning, budgeting, scheduling, and quality assurance. Our team optimized processes, established and maintained customer relations, and collaborated with suppliers and other departments. We specialized in composite materials and tool designs to enhance our products and projects.

# MANAGEMENT OF DESIGN, R&D & PRODUCTION

## Hörbiger Holding

At Hörbiger Holding, we developed Electrohydraulic Valve actuators and press drivers, overseeing its design and strength assessment. We also coached on utilization of Solidworks and designed hydraulic circuit diagrams, conducted flow simulations, and defined quality control processes for serial production. We managed the design and execution of test benches, led FMEA analysis for both design and process, and created a Configuration Management System to improve selling rates.

## MANAGEMENT OF DESIGN, R&D

### IFB – Institute of Aircraft design

At the Institute of Aircraft Design (IFB), we collaborated on aircraft development, design, and educational programs. We supervised design projects, defined project scopes, and implemented manufacturing technologies for parts and structures. Our team led strength and simulation projects, designed and tested strakes for flight improvement, and provided coaching in CATIA V5. We utilized rapid prototyping techniques and determined production requirements to support our projects and research initiatives.



## MANAGEMENT OF DESIGN, R&D

### ILS – Institute of Aircraft systems

At the Institute of Aircraft Systems (ILS), we managed aircraft instrument projects and conducted research and development in Fly-By-Wire Systems, with a focus on monitoring, failure recognition, and localization. Our team developed and analyzed monitoring systems for redundant signals and researched LAPAZ with a focus on redundant management systems. We implemented integrated modular avionics, as well as researched and developed airport navigation systems for both indoor and outdoor use.



# Empowering Your Growth, Together!

 +971 52 78 68 311 / +971 52 62 20 380

 [ray.jounblat@irj-consultancy.com](mailto:ray.jounblat@irj-consultancy.com)

 [contact@irj-consultancy.com](mailto:contact@irj-consultancy.com)